# City of King Improves Efficiencies and Customer Experience by Simplifying Payments

The City of King was in search of an Electronic Bill Presentment and Payment (EBPP) platform that could seamlessly integrate with its core billing software to simplify payment processing and enhance the user experience, while providing the highest level of data security.

After switching to Invoice Cloud, the City of King has seen several benefits, including:

- · Increased self-service and e-adoption
- · Improved collections efficiency
- · Higher customer satisfaction
- · Decreased print and mail costs
- · PCI Level 1 Compliant security



"Since implementing Invoice Cloud payments are much more convenient for everyone. Processing payments has become so much easier that we were able to allocate the time and resources saved to other top priorities in our busy office."

#### Susan O'Brien

Director of Finance and Personnel City of King

#### BY THE NUMBERS:

City of King saw:





19X
increase in
paperless
enrollment in
year 1



15% decrease in mailed checks to the office



Decrease in lobby traffic

### 1–THE CHALLENGE

The inability to process card payments was causing significant challenges for the city. They needed to implement a digital payment platform that could modernize their payment processing to increase collections efficiencies and protect sensitive customer payment data. Other challenges included:

- · Limited and inconvenient payment options
- · Lack of self-service functionality
- · Prolonged payment processing times
- High costs associated with paper bills

## 2-THE SOLUTION

The City of King needed an EBPP solution that would help them innovate payment processing to overcome current business obstacles. They chose Invoice Cloud as it provided everything they needed to:

- · Simplify payments and provide a better user experience to drive more digital payments
- · Drive higher e-adoption and card payments for more efficient payment processing
- · Increase self-service adoption with omni-channel payment options
- · Securely store customer payment data

#### **★ 3-THE RESULTS**

Since implementing Invoice Cloud, the City of King has realized significant benefits, including:

- Increased self-service and higher customer satisfaction due to enhanced user experience
- Higher customer engagement with omni-channel payment options
- Simplified payment processing with a seamless integration to the core billing software
- · Improved operational efficiencies and reduced costs with the increase in e-adoption
- PCI level 1 security to protect sensitive data

#### **Monthly Electronic Payments**



9X increase in e-adoption

#### Paperless enrollment



Paperless adoption has grown to an all-time high



#### **ABOUT THE CITY OF KING**

The City if King is located in the state of North Carolina with a population of 7,000. Its public utilities department processes payments for water and wastewater operation and maintenance.

#### **ABOUT INVOICE CLOUD**

Invoice Cloud® provides trusted, secure e-payments and the highest adopting Electronic Bill Presentment and Payment (EBPP) solution.

