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| **English** | **Translation** |
| PowerMate Industry Page K03-003 Appliance welcome |  |
| PowerMate Industry Page Appliance welcome. Industry solutions for PowerMate products accessories and training. |  |
| Powermate solutions, powermate value proposition, Appliance, ROI, powermate training, powermate industry segment, welcome |  |
| PowerMate Appliance Overview - Welcome |  |
| POWERMATE Industry solutions Appliance |  |
| Major Appliances |  |
| PowerMate is perfect for the major home appliance market. Our products are highly adaptable to lift a wide array of products such as refrigerators, stoves, washers, dryers, and more... |  |
| Provides a short term R.O.I. |  |
| that is sustainable. |  |
| Promotes Safety |  |
| - Requires 87% less effort. |  |
| Reduces the chance of personal injury</span> and resulting costs. |  |
| (Averaging costs are over $29,000 per incident) |  |
| Reduces labor costs |  |
| - complete jobs with fewer people, increase billable hours. |  |
| Protect product and customer premises |  |
| avoiding costly damage. |  |
| Grows your business |  |
| through increased referrals and repeat business. |  |
| Increases efficiency and productivity |  |
| - PowerMate does 100% of the lifting of loads weighing up to 1500lbs/680kg. Powers loads up/down stairs, on/off vehicles. |  |
| Improves your ability to service more customers |  |
| during peak seasonal periods. |  |
| Differentiates yourself from your competitors and creates a professional image - |  |
| Be seen as a leader and implementer of best practices. |  |