

SCALING BEYOND BORDERS

# Smarter way to go offshore

Your team, your culture, your product ->

Build — Operate — Transfer Model | www.openxcell.com

# About Us

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We, OpenXcell, are a leading Software development & tech consulting firm having 12+ years of experience building world class enterprise & software product teams.

We help you build and nurture world-class product development teams.

**OUR OFFSHORING MODEL** 











# Facts & Figures

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2009	500+	3	ISO 9001:
Incorporation	Software engineers and technical staff	State-of-the-art development facilities	Certified company
		-	*
30+	1200+	45+	<b>CMMI Lev</b>
Countries served	Software solutions	Active partnerships	Model company

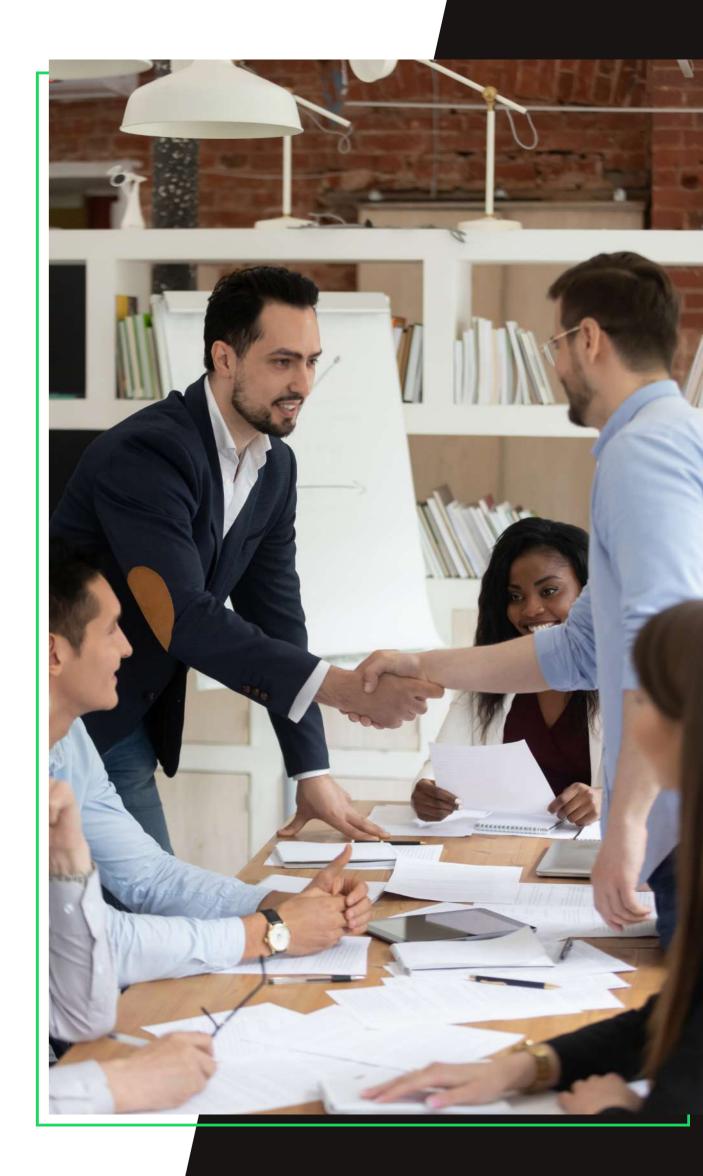
**1000+** Happy customers



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# **Our Clientele**

At OpenXcell, we have a proven track record of helping clients transform their businesses using innovative technologies and decades of experience as a custom software development company.



AJIO.COM



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**OUR SERVICES** 











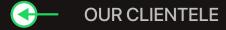
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# **Our Services**



# Dedicated **Development Teams**

Build your fully scalable team with OpenXcell



### **Development Team** Extension

Extend your software delivery capacity with integrated team

Know more about our services



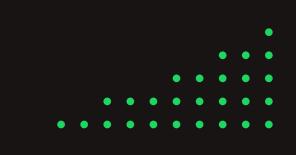
Build — Operate — Transfer Model





### Offshore **Development Center**

Build your offshore development center in the Silicon Valley of Asia





# Development Team

We build your team and manage the entire operations, giving you the accessibility to work directly with the skilled resources allotted for dedicated development and delivery of your product.



# **Easy Scaling**

We help you to easily scale up the team without having to spend time on the recruitment process.



### **Project Fit Resources**

We align right resources to your product considering technical and domain expertise.



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### **Managed Operations**

Our dedicated team helps you with all operational process, so you can just focus on outputs.

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# **Easy Communication**

We facilitate smooth communication channels to help you stay on top always.

# Dedicated Team Extension

OpenXcell screens world-class developers and augments them into your existing team. It gives you an opportunity to build and scale with our highly experienced developers to expand your business.



### Scale Up Easily

Our top notch recruitment team helps you onboard highly skilled tech talents on demand.

# Cultural Alignment

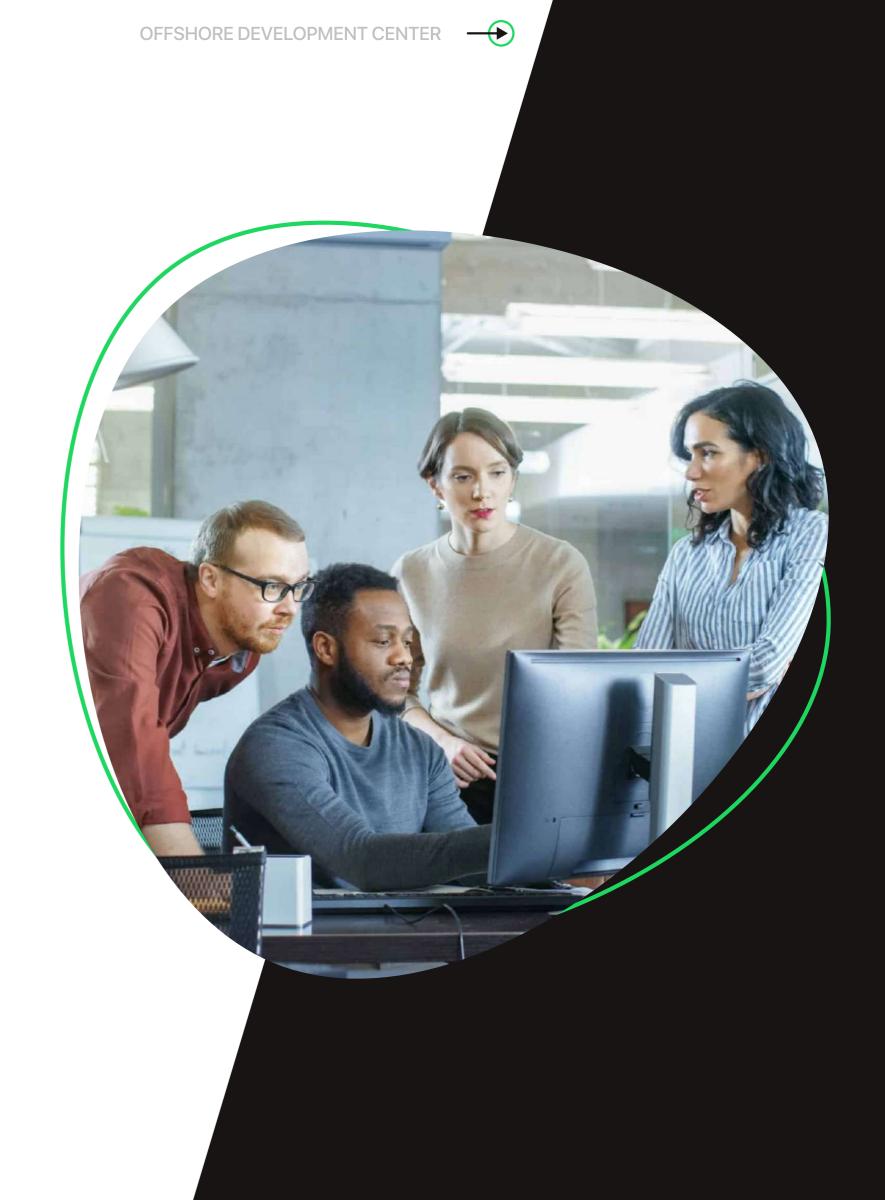
We focus upon building culturally fit, cross border team that aligns with your team goal.

### **Cyber Security**

We comply all security protocols to ensure complete data security & protection.

# Complete Control

You have complete control of your team with 100% transparency & accountability.







# Offshore **Development Center**

We create a dedicated Offshore Development Center (ODC) for our clients and give them complete freedom to scale up and build a team of highly skilled developers and project managers.

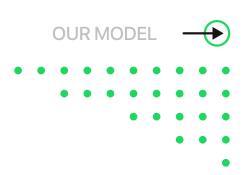
### **Rapid Scalability**

goals.



**Your Culture** 

brand value and cultural



We build and scale your team at a quick pace to achieve your business

# **International Expansion**

Our model helps you to setup new development center overseas to scale your business.

- We focus upon setting up same
- experiences as per your company.



### **Your Ownership**

Unlike other providers, we go one step ahead and help you transfer the team ownership when required.



# Our Model



We Build We Operate Onboarding Planning  $\checkmark$  $\checkmark$ Sourcing Training  $\checkmark$  $\checkmark$ Recruitment Operations  $\checkmark$  $\checkmark$ 



# YOUR BENEFITS

### You Scale

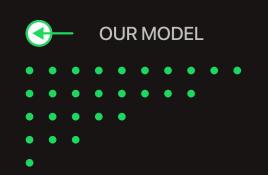
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- Reduce time to market  $\checkmark$
- Focus on growth  $\checkmark$
- Save cost  $\checkmark$

### You Own

- Transfer ownership  $\checkmark$
- Retain knowledge  $\checkmark$
- Setup own center  $\checkmark$

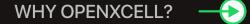


# **Our model is** suitable for,





**Marketing Agencies** 







- {/} **IT Companies**
- m **Consulting Firms**

OUR MODEL IS SUITABLE FOR...

- •

# Hire by Roles

Hire the best resources with excellent technical and communication skills at affordable prices to work in your timezone.

🤡 Web Developer	Data Scientist	🥩 Big Data Engineer
Service Frontend Developer	Product Manager	Solution Architect
Software Engineer	Project Manager	Second Team Lead
DevOps Engineer	Business Analyst	Sackend Team Lead
< QA Engineer	System Administrator	Slockchain Developer Slockchain Developer
Full-stack Developer	UI/UX Designer	IoT Solution Architect
Backend Developer	Digital Marketing Manager	And more such roles to hire





# Hire by Skills

Hire the best resources with excellent technical and communication skills at affordable prices to work in your timezone.

### Languages

S	JAVA	٢	HTML/CSS
<b>S</b>	Golang	٢	Kotlin
C	Dart	•	Ruby on Rails
C	Python	٢	JavaScript
•	C/C++	٢	PHP
S	Solidity	٢	C#
S	Swift		

### And more languages to offer...

### Frameworks

٢	Android	٢	lonic	٢	React Native
٢	Spring Boot	٢	Drupal	٢	WooCommerce
٢	VueJS	٢	NextJS	٢	Laravel
٢	iOS	٢	Flutter	٢	ReactJS
٢	Salesforce	٢	WordPress	٢	Magento
٢	BackboneJS	٢	Flutter	٢	Django
٢	.NET	٢	Codelgnitor	٢	NodeJS

And more frameworks to offer...

WHY OPENXCELL?





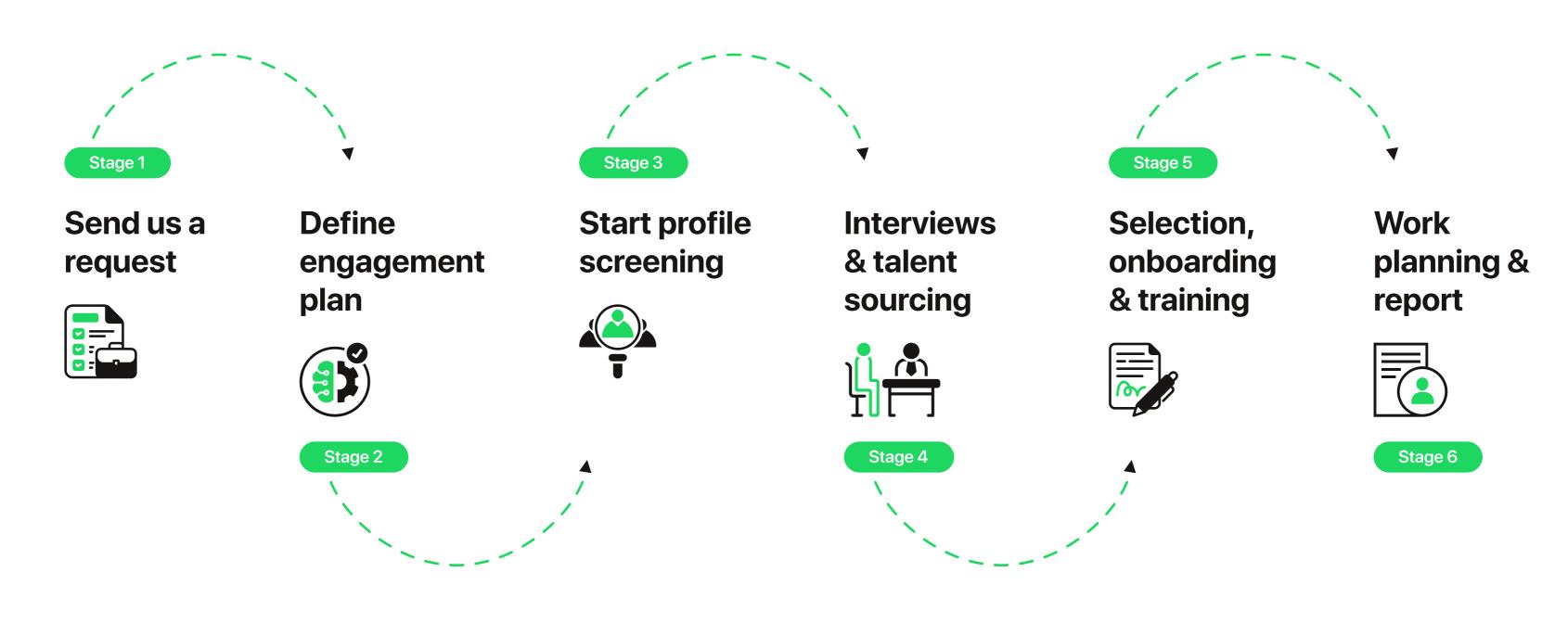
# Why OpenXcell?

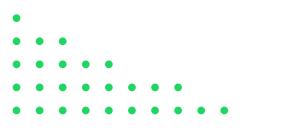
- Intense vetting process
- **Complete transparency**
- **Guaranteed security**
- Own workspace
- Own process
- Own branding
- Culturally fit resources
- Fundraising & mentorship for clients
- Protection of intellectual rights
- **Complete transition support**





# **Onboarding Process**





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CONTACT US

# Reach out to our industry experts

Send us your project requirements and we'll get back to you within 24 hours.





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