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| **English** | **Translation** |
| PowerMate Industry Page K03-003 Appliance business |  |
| PowerMate Industry Page Appliance business. Industry solutions for PowerMate products accessories and training. |  |
| Powermate solutions, powermate value proposition, Appliance, ROI, powermate training, powermate industry segment, business |  |
| PowerMate® Appliance Overview - Business |  |
| POWERMATE Industry solutions Appliance |  |
| YOUR BUSINESS IS OUR BUSINESS |  |
| At PowerMate® we measure our success by your success. We want you to start profiting with your PowerMate® investment immediately. |  |
| We know you can accomplish this through cutting labor costs, adding billable revenue, increased efficiency and gains in productivity. We also know that reducing the incidence of injury as well as lowering the risks of product and property damage will also enhance your bottom-line. |  |
| WHO IS POWERMATE®? |  |
| L P International Inc., the manufacturer of PowerMate®, has been providing solutions to businesses for over 30 years - worldwide. As the market leader and innovator, we pride ourselves in working with our customers in providing Complete Moving Systems. |  |
| WHY DO I NEED POWERMATE®? |  |
| Just ask our customers, they tell us they can't do without it. Initially, many customers look at PowerMate® without understanding the true value of the product. They soon recognize that PowerMate® delivers a substantial return on investment obtaining an R.O.I. of 5:1 in the first year alone. |  |
| WHAT MAKES POWERMATE® DIFFERENT? |  |
| We believe that our relationship with our customers does not stop with the sales, it begins! In addition to our commitment  to work with our customers in delivering solutions, we offer the highest quality engineered product, with the best in class post sales, service support and world class operator training! |  |